



## **Open vacancy: *Market Research & Business Development / Strategic Design***

(Date posted: September 8, 2020)

### **Job description:**

You will get familiar with the (drone) entertainment industry and research the market of drone shows. You will approach potential clients and users and learn about their problems and needs through interviews. Based on the results, you will explore and develop business models and participate in defining our products/services.

### **We expect:**

- MSc in Business Development, Strategic Design and similar fields
- Creativity & passion for technology
- Open attitude & pro-active approach
- Full professional proficiency in English
- Availability at least 32 hours per week (preferably 40)
- Experience from startup environment is a plus
- Experience with design/visualizations/animations is a plus but not a requirement

### **We offer:**

- Dynamic startup atmosphere
- Freedom to learn and grow
- Opportunity to be involved in shaping our vision
- Flexible working hours & possibility of home office
- Small, experienced team with passion for drones & technology
- Offices within the startup-ecosystem around TU Delft

To apply, send your CV, brief motivation letter and (optionally) examples of your previous work to:

[jobs@flapper-drones.com](mailto:jobs@flapper-drones.com)

### **About us:**

[Flapper Drones](#) is a tech startup based in Delft, the Netherlands founded in 2019 as a spinoff of the Delft University of Technology. We are developing safe & visually attractive bio-inspired drones for applications within the arts & entertainment industry: shows with swarms of robotic birds and butterflies during concerts, festivals, or in theme parks.